State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Donald S. Hill



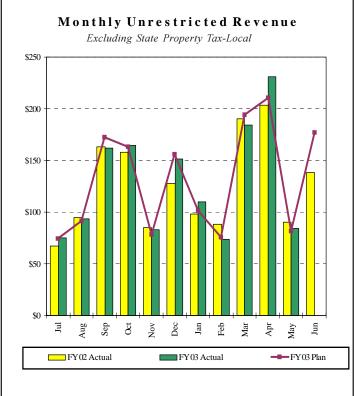
	FY 03		FY 02		Inc/(Dec	
Gen & Educ	\$	84.3	\$	90.2	\$	(5.9)
Highway	\$	19.1	\$	17.6	\$	1.5
Fish & Game	\$	1.0	\$	1.3	\$	(.3)

YTD Revenue

	FY 03		FY 02		Inc/(Dec)		
Gen & Educ	\$1	,865.0	\$1	,818.8	\$	46.2	
Highway	\$	200.3	\$	192.1	\$	8.2	
Fish & Game	\$	7.3	\$	7.2	\$.1	

Current Month Analysis

	FY03	FY 03	Actual
General & Education Funds	Actuals	Plan	vs. Plan
Business Profits Tax	\$ 2.0	\$ 5.1	\$ (3.1)
Business Enterprise Tax	7.9	6.0	1.9
Subtotal	9.9	11.1	(1.2)
Meals & Rooms Tax	11.9	13.3	(1.4)
Tobacco Tax	7.7	6.6	1.1
Liquor Sales and Distribution	8.4	7.7	0.7
Interest & Dividends Tax	0.6	-	0.6
Insurance Tax	1.9	0.7	1.2
Communications Tax	5.3	5.9	(0.6)
Real Estate Transfer Tax	8.3	7.4	0.9
Estate & Legacy Tax	3.8	4.5	(0.7)
Court Fines & Fees	1.4	2.3	(0.9)
Securities Revenue	0.5	1.6	(1.1)
Utility Tax	0.5	0.5	-
Board & Care Revenue	0.6	0.8	(0.2)
Beer Tax	1.0	0.9	0.1
Racing Revenue	0.4	0.3	0.1
Other	3.0	3.1	(0.1)
Transfers from Sweepstakes	5.5	5.5	-
Tobacco Settlement	-	-	-
Utility Property Tax	0.4	-	0.4
Property Tax Not Retained Locally	-	-	-
Property Tax Retained Locally	-	-	-
Subtotal	71.1	72.2	(1.1)
Net Medicaid Enhancement Rev	6.7	6.4	0.3
Subtotal	77.8	78.6	(0.8)
Other Medicaid Enhancement Rev			
to Fund Net Appropriations	6.5	3.3	3.2
Total	\$ 84.3	\$ 81.9	\$ 2.4



All funds reported in Millions and on a Cash Basis

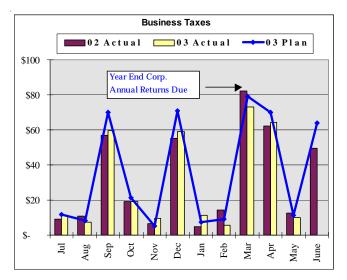
$\sqrt{2}$ NH Revenue Focus - May FY 2003

Unrestricted revenue for the General and Education Funds for May totaled \$84.3 million, which was ahead of plan by \$2.4 million but below prior year by \$5.9 million. Year to date unrestricted revenue totaled \$1,865.0 million, which was above the original estimates by \$12.0 million and above prior year by \$46.2 million.

Business Taxes fell short again this month by \$1.2 million, bringing year to date collections to \$330.5 million, which is \$35.1 million below the annual plan. When compared to prior year, both monthly and year to date collections were lower by \$2.6 million and \$3.3 million, respectively. It is anticipated that the 2^{nd} quarter estimated payment due in June will again fall short of the original projections.

Meals & Rooms Tax revenue for May continued to track lower than estimates by \$1.4 million for the month and \$15.6 million year to date. Total collections, year to date are \$161.0 million. Although the tax has

grown 3.1% over the prior year, over the last 5 months the growth has slowed to approximately 1.5%.



The **Real Estate Transfer Tax** (RET) performed strongly again in May coming in at \$.9 million above plan, bringing year to date RET collections to \$107.4 million, \$20.1 million above plan and \$19.6 million above prior year.

In May, the State received \$6.5 million of Medicaid Enhancement Revenue under the Medicaid Disproportionate Share Program relating to New Hampshire Hospital. The revenue was generated from the following billings:

- \$3.3 million from Fiscal Year 2003 fourth quarter, and
- \$3.2 million from final reconciliation adjustments for Fiscal Year 2002.

Comparison to FY 02

		<u>Year-to-Date</u>						
C 10 E1 41 E 1	FY03	FY02			FY03	FY02		%
General & Education Funds	Actuals Actuals		Inc/(Dec)		Actuals	Actuals Actuals		Inc/(Dec)
Business Profits Tax	\$ 2.0	\$ 3.7	\$ (1.7)		\$ 147.5	\$ 137.9	\$ 9.6	7.0%
Business Enterprise Tax	7.9	8.8	(0.9)		183.0	195.9	(12.9)	-6.6%
Subtotal	9.9	12.5	(2.6)		330.5	333.8	(3.3)	-1.0%
Meals & Rooms Tax	11.9	11.7	0.2		161.0	156.2	4.8	3.1%
Tobacco Tax	7.7	6.7	1.0		84.5	77.7	6.8	8.8%
Liquor Sales and Distribution	8.4	7.5	0.9		92.3	87.2	5.1	5.8%
Interest & Dividends Tax	0.6	0.6	-		48.2	61.5	(13.3)	-21.6%
Insurance Tax	1.9	6.8	(4.9)		67.8	66.6	1.2	1.8%
Communications Tax	5.3	5.3	0.0		58.2	56.9	1.3	2.3%
Real Estate Transfer Tax	8.3	8.4	(0.1)		107.4	87.8	19.6	22.3%
Estate & Legacy Tax	3.8	2.9	0.9		63.0	53.3	9.7	18.2%
Court Fines & Fees	1.4	2.0	(0.6)		23.2	24.2	(1.0)	-4.1%
Securities Revenue	0.5	0.9	(0.4)		24.9	25.8	(0.9)	-3.5%
Utility Tax	0.5	0.3	0.2		5.6	5.6	-	0.0%
Board & Care Revenue	0.6	0.9	(0.3)		9.5	9.3	0.2	2.2%
Beer Tax	1.0	0.9	0.1		11.1	11.0	0.1	0.9%
Racing Revenue	0.4	0.4	0.0		3.7	3.8	(0.1)	-2.6%
Other	3.0	3.3	(0.3)		45.1	41.4	3.7	8.9%
Transfers from Sweepstakes	5.5	4.3	1.2		55.8	57.3	(1.5)	-2.6%
Tobacco Settlement	-	1.1	(1.1)		45.3	45.7	(0.4)	-0.9%
Utility Property Tax	0.4	1.8	(1.4)		13.9	13.8	0.1	0.7%
Property Tax Not Retained Locally	-	-	-		32.7	29.0	3.7	12.8%
Property Tax Retained Locally	-	-	-		453.0	454.1	(1.1)	-0.2%
Subtotal	71.1	78.3	(7.2)		1,736.7	1,702.0	34.7	2.0%
Net Medicaid Enhancement Rev	6.7	8.5	(1.8)		111.7	100.5	11.2	11.1%
Subtotal	77.8	86.8	(9.0)		1,848.4	1,802.5	45.9	2.5%
Other Medicaid Enhancement Rev								
to Fund Net Appropriations	6.5	3.4	3.1		16.6	16.3	0.3	1.8%
Total	\$ 84.3	\$ 90.2	\$ (5.9)		\$ 1,865.0	\$ 1,818.8	\$ 46.2	2.5%

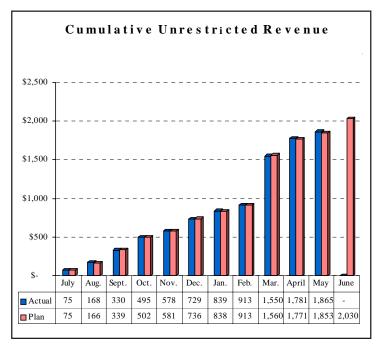
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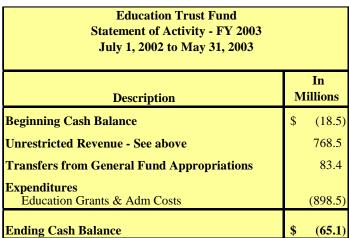
Year-to-Date Analysis

	General				
General & Education Funds	Actual	Plan			
Business Profits Tax	\$ 120.1	\$ 196.3			
Business Enterprise Tax	103.8	62.7			
Subtotal	223.9	259.0			
Meals & Rooms Tax	154.8	169.2			
Tobacco Tax	60.0	54.5			
Liquor Sales and Distribution	92.3	88.3			
Interest & Dividends Tax	48.2	66.2			
Insurance Tax	67.8	49.9			
Communications Tax	58.2	65.1			
Real Estate Transfer Tax	71.6	58.5			
Estate & Legacy Tax	63.0	50.2			
Court Fines & Fees	23.2	23.5			
Securities Revenue	24.9	27.9			
Utility Tax	5.6	5.0			
Board & Care Revenue	9.5	9.9			
Beer Tax	11.1	10.9			
Racing Revenue	3.7	3.6			
Other	45.1	41.1			
Transfers from Sweepstakes	-	-			
Tobacco Settlement	5.3	4.4			
Utility Property Tax	-	-			
Property Tax Not Retained Locally	-	-			
Property Tax Retained Locally	-	-			
Subtotal	968.2	987.2			
Net Medicaid Enhancement Rev	111.7	91.4			
Subtotal	1,079.9	1,078.6			
Other Medicaid Enhancement Rev					
to Fund Net Appropriations	16.6	13.4			
Total	\$ 1,096.5	\$ 1,092.0			

Education							
\boldsymbol{A}	ctual	į	Plan				
\$	27.4	\$	27.4				
	79.2		79.2				
	106.6		106.6				
	6.2		7.4				
	24.5		22.1				
	-		-				
	-		-				
	-		-				
	-		-				
	35.8		28.8				
	-		-				
	-		-				
	-		-				
	-		-				
	-		-				
	-		-				
	-		-				
	-		-				
	55.8		55.0				
	40.0		40.0				
	13.9		15.4				
	32.7		32.7				
	453.0		453.0				
	768.5		761.0				
	-		-				
	768.5		761.0				
	_		_				
\$	768.5	\$	761.0				

		Total		
			\boldsymbol{A}	ctual vs.
Actu	al	Plan		Plan
\$ 14	17.5	\$ 223.7	\$	(76.2)
18	3.0	141.9		41.1
33	30.5	365.6		(35.1)
16	51.0	176.6		(15.6)
8	34.5	76.6		7.9
9	2.3	88.3		4.0
4	18.2	66.2		(18.0)
6	57.8	49.9		17.9
5	8.2	65.1		(6.9)
10	7.4	87.3		20.1
6	53.0	50.2		12.8
2	23.2	23.5		(0.3)
2	24.9	27.9		(3.0)
	5.6	5.0		0.6
	9.5	9.9		(0.4)
1	1.1	10.9		0.2
	3.7	3.6		0.1
4	15.1	41.1		4.0
5	55.8	55.0		0.8
4	15.3	44.4		0.9
1	3.9	15.4		(1.5)
3	32.7	32.7		-
45	53.0	453.0		
1,73	36.7	1,748.2		(11.5)
11	1.7	91.4		20.3
1,84	18.4	1,839.6		8.8
	6.6	13.4		3.2
\$ 1,86	55.0	\$ 1,853.0	\$	12.0



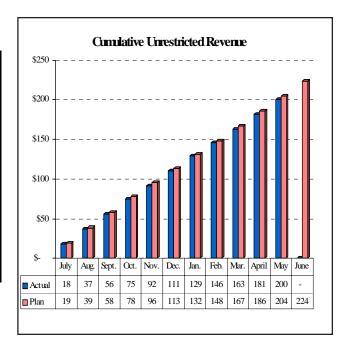




Year-to-Date Analysis

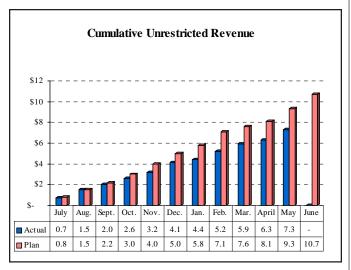
Highway Fund

Revenue Category	FY 03 Actuals	FY 03 Plan		 ctual Plan
Gasoline Road Toll	\$ 114.5	\$	116.5	\$ (2.0)
Miscellaneous	4.9		7.7	(2.8)
Motor Vehicle Fees				
MV Registrations	58.6		57.5	1.1
MV Operators	11.5		13.2	(1.7)
Inspection Station Fees	2.0		2.0	-
MV Miscellaneous Fees	3.9		4.4	(0.5)
Certificate of Title	4.9		3.0	1.9
Total Fees	80.9		80.1	0.8
Total	\$ 200.3	\$	204.3	\$ (4.0)



Fish & Game Fund

Revenue Category	 v 03 ruals	 Y 03 Plan	 ctual Plan
Fish and Game Licenses	\$ 6.4	\$ 7.9	\$ (1.5)
Fines and Penalties	0.1	0.1	-
Miscellaneous Sales	0.3	0.5	(0.2)
Federal Recoveries Indirect Costs	0.5	0.8	(0.3)
Total	\$ 7.3	\$ 9.3	\$ (2.0)



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